



The Main Course

Newsletter of DSCP's Food Service Office

April 2003, Edition #17

Notes From the Editor:

In sensitivity to current world events, we have re-scheduled our Worldwide Customer Conference 2003 For October 7-8 at the Atlantic City Convention Center. This has been coordinated with ACES who will hold their food service meetings in Atlantic City on October 9-10, 2003. We hope to see you there. In the meantime please stay safe!



Maryann DiMeo

Upcoming Events

Hawaii Food Show

Y. Hata is planning a food show to be held on April 22nd 2003 at the Sheraton Waikiki in Hawaii. A post-award briefing will also be conducted in conjunction with this event. For more information, please contact the Contracting Officer, Gina Vasquez at (215) 737-7530, DSN 444-7530, or e-mail Gina.Vasquez@dla.mil.

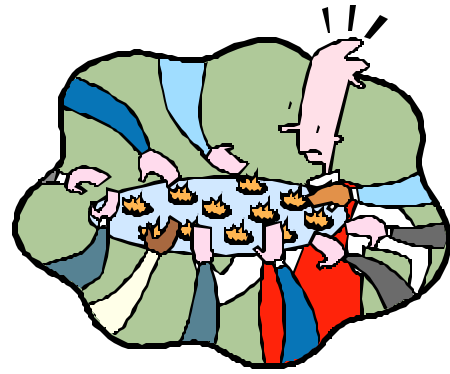


DSCP Worldwide Customer Conference and Food Show 2003

The 2003 DSCP Worldwide Customer Conference and Food Show will be held at the Atlantic City Convention Center in Atlantic City, NJ. The dates are **October 7th and 8th**.

For further info call the conference hotline at 215-737-5300



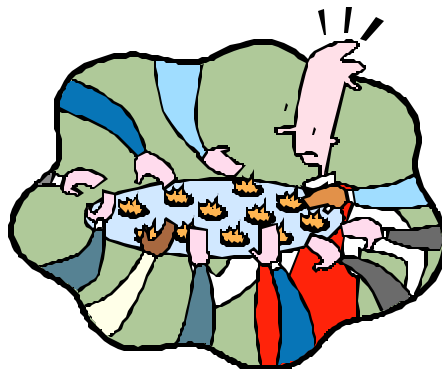


2nd Korea Food Show

USFI Inc., Prime Vendor Korea, is having a food show in **Seoul Korea on April 24th and 25th, 2003**. The food show will be held at Hotel Lotte, Seoul, 1 Sogong Dong, Chung-Ku, Seoul, Korea on Thursday, April 24, 2003 from 11:00 AM to 4:00 PM. DSCP will conduct a customer conference from 8:00 AM to 9:00 AM on Thursday, April 24, 2003 at the same venue to discuss Prime Vendor Operational Rations, Produce, Food Equipment and other Subsistence issues of interest to our customers. The food show was coordinated to coincide with Eighth Army Food Service Management Board to be held from 8:00 AM to 12:00 PM in conjunction with the food show. On Friday, April 25, 2003, a mini review of the catalog will be conducted in the morning from 9:00 AM to 12:00 PM. Additional information may be obtained from the following:

1. Contracting Officer Representative (COR) in Korea, Dave Edmonson, cell phone: 011-82-11-9672-0529, email: paa5762@dla.mil
2. Contracting Officer, Yasmin Dossa, 215-737-8020, email: yasmin.dossa@dla.mil
3. Chris Lee, Director, USFI Inc., 310-768-1937, email: chris@usfifoods.com
4. Larry Rosenberg (in country Customer Service Manager) USFI Inc., DSN: 753-8879, email: larryrosenberg@yahoo.com
5. For information concerning the Eighth Army Food Service Management Board, please contact Mr. Kim, DSN: 723-4457, email: kimts@usfk.korea.army.mil

This will be an exciting event for all DSCP customers and should serve as a significant forum for our customers to have open discussions with DSCP, USFI and Manufacturer's. We look forward to your participation in the second Korea food show



Upcoming FSE Solicitation



The new Food Service Equipment (FSE) Prime Vendor solicitation is currently in the Acquisition Planning stage for the follow on Prime Vendor contracts. It is estimated that a solicitation will be issued in early summer with a pre-proposal conference to be scheduled at that time. The current contracts expire in June 2004. The new solicitation will contain requirements to support military and other government customers worldwide through designated zones to include Maritime, CONUS and OCONUS customers.

Under the FSE Prime Vendor Program, DSCP offers "One Stop Shopping" for full life cycle support to include features such as design, layout, removal, installation, maintenance, warranty, repair, product, parts, accessories, tech manuals and training. Customers may order directly from the FSE Prime Vendor reducing administrative lead-time and shortening the ordering process.

Requirements may be funded by MILSTRIP requisition, credit card or MIPR. For more information, please contact Paul Brown at (215) 737-3659, DSN 444-3659, or e-mail paul.brown@dla.mil.

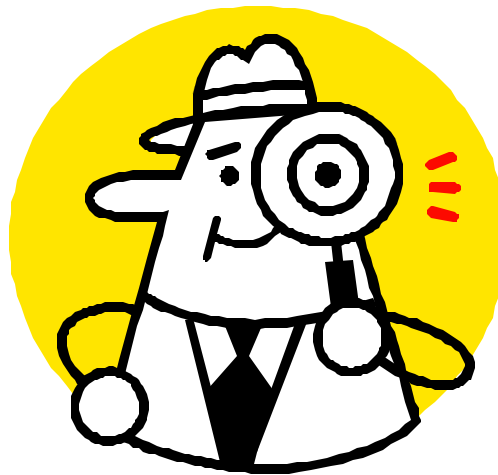
Upcoming Food Audits

30 April - 1 May 2003

Central Region
US Food Service, SPO300-03-3033
(Alliant) Salem
Salem, Mo.

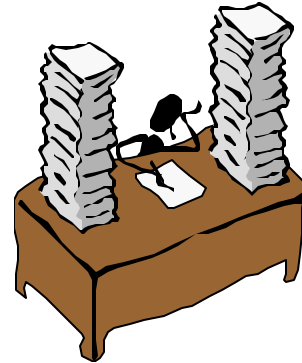
13-15 May 2003

Southeast / Northeast Region
Lankford SYSCO
Pocomoke, MD.
SPO300-03-D-2978
SPO300-03-D-2993



For more information on Quality Audits, please contact Tony Koprivec (The Quality Guy) on (215) 737-3878, DSN 444-3878, or e-mail akoprivec@dla.mil.

Focus on Initiatives

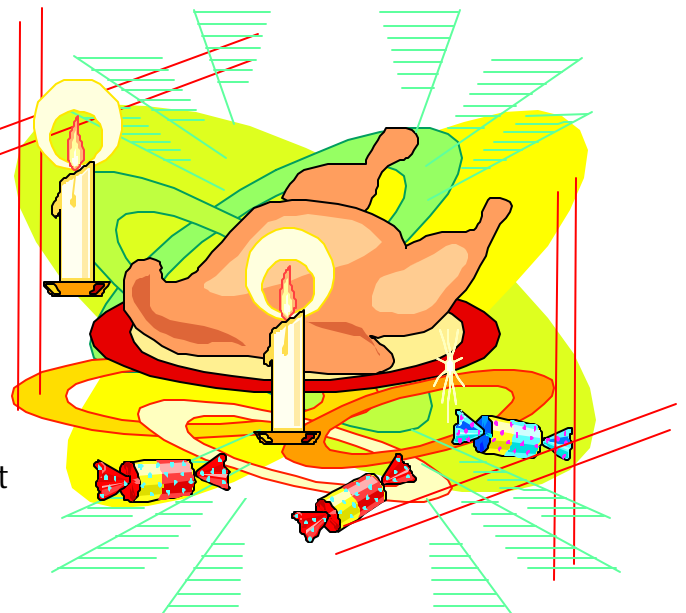


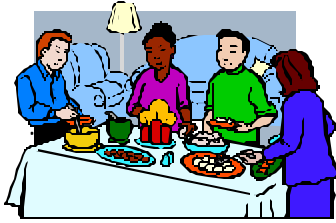
Now Paperless

Customers and inspectors no longer need to wait to receive copies of contracts in the mail. Our Subsistence web-site now includes hyperlinks to bring you directly to copies of our Prime vendor and Market Ready Contracts by Region. Many thanks to Mike Malason and Joe Rotondo for their hard work in bringing these contracts on line. (You can even print them if you want to!) For more information, please contact John Steenberge, NAPA Chief at (215) 737-3661, DSN 444-3661, or e-mail john.steenberge@dla.mil.

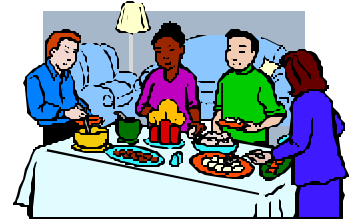
EASTER MEALS FOR OEF

It took lots of coordination, airlifts, and plenty of dry ice, but DSCP has provided our Operation Enduring Freedom Troops at K2, Bagram and Kanduhar with all of the details needed for a traditional Easter Meal. Thanks to this effort, our troops will have festive meals complete with holiday pies. We even remembered the cranberry sauce! For more information, please contact Gary Shifton, Chief, Middle East (215) 737-3675, DSN 444-3675, or e-mail gary.shifton@dla.mil.





PV Southeast Region Food Show



The Lankford Sysco Food & Food Service Supply Show was held at the convention center in Ocean City, Maryland on 25 & 26 March 2003. The theme was "At Sysco We Care about Your Success." The doors opened promptly at 11 o'clock a.m. to over a thousand exhibits of traditional and new food items and food service products. The display attendants were polite, accomodating and knowledgeable of their products, commodities and services. Most vendors offered free samples and demonstrations. Many offered prepared food for taste testing. Mr. Al Price, Account Manager in the Southeast Prime Vendor Region, was able to negotiate additional allowances with a few of the vendor representatives. For those vendors that did not increase their allowances, Mr. Price negotiated extended allowance periods for numerous products, resulting in additional savings of up to three (3) months to customers in the Southeast Region and the Northeast Region as well. The allowance period will be April 7 - June 13, 2003; however, customers will be able to enjoy an extended allowance period on many items, which varies from July through September.

In addition there were seminars and a show being held every hour for the convenience of the customers. The seminar covered topics important to customers, such as dealing with high food cost, Managing your menu, Making extraordinary employees and Handling Customer Complaints. The show featured tricks and antics by the incomparable Giovanni the Magician. For more information, please contact Al Price, Account Manager at (215) 737-4275, DSN 444-4275, or e-mail al.price@dla.mil.

PV Europe Distributors Food Show

I J Food Distributors of Valdosta, GA a CONUS food distributor for TWI , the prime vendor for Northern Europe, held a food show in Knoxville, TN on April 11 and 12, 2003. Many of the food suppliers and manufacturers used by our military customers were represented at the two- day event. Many of these suppliers offered discounts to our customers, and as a result a total of almost \$22,000 dollars in savings was booked on over 47,000 cases of product. These discounts went into effect with the weekend updates for Monday, 14 April 2003, and will end on Sunday, 08 June 2003. For more information, please contact Barbara Gesner at 215-737-7522 or e-mail barbara.gesner@dla.mil.



U. S. Foodservice Food Show



U. S. Foodservice, Montgomery, AL. the Prime Vendor for Alabama and the Florida Panhandle, held its food show at the Convention Center in Biloxi, MS. on April 1 & 2 2003. The show featured a "Hollywood" theme with a tribute to our troops. The "stars" of the show were none other than Hattie Richardson, the Account Manager and Mary Keller, the Contract Specialist, representing DSCP and the customers in Alabama and the Florida Panhandle. Over 400 vendors displayed food items, both new and old, and many were more than willing to support our war-fighters by increasing the allowance on several high usage items. The allowance period will run for 12 weeks, from April 13 - July 4 2003. For more information, please contact Lillian Gardner, Southeast Chief at (215) 737- 9231, DSN 444-9231, or e-mail Lillian.gardner@dla.mil.

Guam Food Show 2003

Quality Distributors of Guam held their first Food Show as Prime Vendor on April 10th and 11th 2003 at the Hyatt Regency in Guam. The event was a fine morale booster for our military customers on the island. For more information, please contact Contracting Officer, Alby Farrant, at (215) 737- 4526, DSN 444-4526, or e-mail Albina.Farrant@dla.mil.



Ribbon Cutting Ceremonies at Quality Distributor's First Prime Vendor Guam Food Show



NAPA Update

The Napa (National Allowance Pricing Agreement) savings for DSCP customers for the month of March is \$1,150,447.00. That's a total of **\$3,434,191.00** for calendar year 2003 to date. Keep on saving!

For more information, please contact Ed Lees (215) 737-9238, or e-mail edward.lees@dla.mil.

This Month's NAPA Recipe Courtesy of Viking Seafoods

Ocean Wraps

1. Prepare fish according to package instructions.
2. Spread desired sauce on lavash bread.
3. Add lettuce, tomato and cheese.
4. Tuck bread and roll.

Hot and Spicy Mayonnaise

Blend:

- 2 cups mayonnaise
- 3 tablespoons mustard
- ½ cup chili powder
- 1 tablespoon cayenne pepper
- 1 tablespoon cumin, ground fine
- 1 tablespoon salt



DSCP HAPPENINGS

To provide feedback or input for our next newsletter, please e-mail the Editor, at maryann.dimeo@dla.mil.

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CONUS Chief - Thomas Lydon (215) 737-2999, DSN 444-2999, e-mail thomas.lydon@dla.mil

Northeast Chief - Nicholas McGinty (215) 737-8766, DSN 444-8766, nicholas.mcginity@dla.mil.

Southeast Chief - Lillian Gardner (215) 737-9231, DSN 444-9231, e-mail lillian.gardner@dla.mil.

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West Chief - Barbara Jordan (215) 737-7542, DSN 444-7542, e-mail Barbara.I.Jordan@dla.mil.

NAPA Chief - John E. Steenberge (215) 737-3661, DSN 444-3661, john.steenberge@dla.mil

OCONUS Chief - Gordon Ferguson (215) 737-3621, DSN 444-3621, e-mail gordon.ferguson@dla.mil

Europe Chief - Bill McClenahan, (215) 737-4270, DSN 444-4270, e-mail william.mcclenahan@dla.mil

Middle East Chief - Gary Shifton (215) 737-3675, DSN 444 - 3675, e-mail gary.shifton@dla.mil

Pacific Chief - James Skedzielewski (215) 737-4632, DSN 444-4632, e-mail jim.skedzielewski@dla.mil.

Navy Ships Chief - Lenore Giorgianni (215) 737-3331, DSN 444-3331, e-mail lenore.giorgianni@dla.mil

Central Contracting and Foodservice Equipment Chief - Marty Lieb, (215) 737-4210, DSN 444-4210, e-mail Martin.Lieb@dla.mil.

For more information, check out the Foodservice Web site <http://www.dscp.dla.mil/subs/pvendor.htm>.